

Endorsement from Green Mountain Power

Newsletter to all Commercial Customers

8 July 2010

New, interesting way to save money

Green Mountain Power recently found new ways to significantly reduce the energy costs in our operations. I thought you'd be interested both because every time we keep our costs down, it decreases the rate pressure on you, but also because you may be interested in knowing that there could be additional ways for you to save energy at your business. As I am sure you know, VEIC is available to work with you on energy saving ideas.

At our Colchester building, we altered the venting system and thermostat locations to maximize the cold air entering our data center. We also adjusted our equipment controls to take advantage of outside air to cool our data center in the winter and during cool summer evenings. We began to see lower energy bills immediately, with a 10% reduction simply from changes in that one small, cooling intensive room. Ongoing work with HVAC controls has resulted in a 20% reduction in electricity usage in May and June 2010 compared to historical baselines. While these changes do not require much capital, they do require someone able to take the time to learn better ways to operate your internal systems.

At our Colchester facility, we worked with a Shelburne-based company that looks at how your HVAC systems work together and fine tunes the controls. The approach Kilawatt Technologies takes is unusual, but can often save 20-25 percent on energy bills the first year with no or very low capital investment. I hope you have found effective ways to make sure that your facilities are as energy efficient as possible.

Finally, I'd be happy to meet with you to discuss these issues or any other topic you are interested in. Just let me know what you'd like to discuss, and we'll schedule a time to talk.

Thanks for all you do, and please let me know if there is anything Green Mountain Power can do to improve your service.

Mary Powell, President and CEO